

Hannah Trachtman

Department of Economics
Hebrew University of Jerusalem, Mt. Scopus
Jerusalem 9190501, Israel

<https://hannahtrachtman.com>
hannah.trachtman@mail.huji.ac.il
+972-54-341-6548

Academic Employment

Lecturer (tenure-track), Hebrew University of Jerusalem, Dept. of Economics July 2020 -

Education

Ph.D., Economics (with distinction), Yale University, 2020
B.A., Economics (with high honors), Harvard University, 2010

Research Fields: Behavioral Economics, Applied Microeconomics

Published Research

Trachtman, Hannah. 2024. "Does Promoting One Healthy Behavior Detract from Others? Evidence from a Field Experiment." *American Economic Journal: Applied Economics*, 16 (2): 249-77.

Banerjee, Abhijit, Dean Karlan, Robert Osei, Hannah Trachtman, and Chris Udry. 2022. "Unpacking a Multi-Faceted Program to Build Sustainable Income for the Very Poor." *Journal of Development Economics*, 155: 102781.

Andreoni, James, Justin M. Rao, and Hannah Trachtman. 2017. "Avoiding the Ask: A Field Experiment on Altruism, Empathy, and Charitable Giving." *Journal of Political Economy*, 125(3): 625-653.

Trachtman, Hannah, Andrew Steinkruger, Mackenzie Wood, Adam Wooster, James Andreoni, James J. Murphy, and Justin M. Rao. 2015. "Fair Weather Avoidance: Unpacking the Costs and Benefits of "Avoiding the Ask"." *Journal of the Economic Science Association*, 1: 8-14.

Working Papers

"Does Poverty Change Labor Supply? Evidence from Multiple Income Effects and 115,579 Bags" (*with Abhijit Banerjee, Dean Karlan, Chris Udry; R&R at Review of Economics and Statistics*)

"Treating Surgeons: Evidence from a Field Experiment on Cost Containment" (*with Naomi Friedman-Sokuler, Juan Pablo Atal, Jorge Ale-Chilet, and Dina Orkin; R&R at the Journal of the European Economic Association*)

"Frictions in News Consumption: Evidence from Social Media" (*with Luca Braghieri and Ro'ee Levy, submitted*)

Conferences and Invited Presentations

- 2026 University of Zurich (Experimental and Behavioral Economics Seminar), Carnegie Mellon University (Social and Decision Sciences), Vienna Workshop on Behavioral Public Economics and Political Economy (planned)
- 2025 University of Haifa, University of Chicago Booth School of Business, Barcelona School of Economics Summer Forum, Ben-Gurion University of the Negev
- 2024 Reichman University, University of Copenhagen Center for Economic Behavior and Inequality (CEBI), Israeli Economic Association Conference, Tel Aviv University, University of Bonn Institute of Applied Microeconomics, Berlin Behavioral Economics (BBE)
- 2023 Collier School of Management, Society for the Advancement of Behavioral Economics, Early Career Behavioral Economics, Advances in Field Experiments
- 2022 ASSA Annual Meeting, German-Israeli Frontiers of the Humanities Symposium (GISFOH), Aarhus University School of Business and Social Sciences
- 2021 North American Summer Meeting of the Econometric Society, Behavioral Economics Annual Meeting (BEAM), Federmann Center for the Study of Rationality Annual Retreat, Collier Conference on Behavioral Economics
- 2019 Institute for Fiscal Studies
- 2018 Northwestern University
- 2017 Hebrew University of Jerusalem

Research Grants and Fellowships

- 2023 Israel Science Foundation Research Grant
- 2021 Research Grant, The Maurice Falk Institute for Economic Research in Israel
- 2021 Binational Science Foundation Research Grant
- 2021 Alon Fellowship for Outstanding Researchers, Israeli Council for Higher Education
- 2020 George Trimis Dissertation Prize, Yale University
- 2018 National Science Foundation Doctoral Dissertation Improvement Grant
- 2017 Russell Sage Foundation Small Grant in Behavioral Economics
- 2014 National Science Foundation Graduate Research Fellow

Teaching Experience

- Behavioral Economics (2020, 2021, 2022, 2023, 2024, 2025)
- Applied Econometrics (2021, 2022, 2023, 2024, 2025)
- Media Economics (2025)

Referee Service

AER: Insights; American Economic Journal: Applied Economics; American Economic Journal: Economic Policy; American Economic Review; Economic Journal; Economics Letters; Games and Economic Behavior; Journal of Development Economics; Journal of Economic Behavior and Organization; Journal of Political Economy; Journal of Political Economy Microeconomics; Journal of Public Economics; Management Science; PNAS; Review of Economics and Statistics